

Pre-Bid Meeting Minutes

Tuesday, 17 March 2026, at 14.00 Jakarta time

RFP 007-2026 : SATUSEHAT Logistics Roadmap 2026-2029

Location: via Teams (the meeting is delivered in Bahasa Indonesia)

Attendees: enclosed

1. Kanti Laras, NPO HIS, WHO
2. Edy Gunawan, PA HIS, WHO
3. Untung Atmojo, PA Procurement
4. Inez Hapsari – O2 Consulting
5. Luh Verra Sridyantari – WFAD Foundation
6. Sisca Wiguno – finddx.org
7. Stefanus Nofa – PIFI/GWS Care
8. Yudi Michael – Asia Teknologi Kapital
9. Amalia Belmika – O2 Consulting
10. Wesley Natanael - Arghajata Consulting
11. Anita Damayanti Putri – Iqvia
12. Dimas S.E. Sumunar
13. Permata Silitonga - Amana Solutions
14. PT. Cartenz Technology Indonesia
15. Ratih Syabrina – CDI
16. Amila Megraini - LPPKM - CHEPS
17. Nela Afirda Prastika
18. Elfandari - PT. Nusantara Data Integrator
19. Herman Hakim - PT National Data Integrator
20. Jovanka Gunawan - PT National Data Integrator
21. Hendri Kurniawan Prakosa - Sisfo Medika
22. Ihsan Meliyandi – PIFI/WGS Care
23. Adhi Sanjaya - PT Nusantara Data Integrator
24. Naufal Hilmi - AMANA Solutions
25. Rizki Ananta - Cartenz Technology Indonesia
26. Yulianto Frandi - PT Venturo Pro
27. Raja Fathurrahim - CDI
28. Anda Sapardan
29. Popy – FPHUI
30. Patota Tambunan
31. Hanifah Wulandari - UGM
32. Lalu Luan Hari Wangi
33. Queensly Britney
34. Muh Taslim
35. Archandra Sugama – Think Policy
36. Edmund Situmorang – Asia Teknologi Kapital
37. Santi Maulintania
38. Ririn Haryani
39. Saldi Yusuf
40. Nurfadliah Djaidi Nijan - Iqvia
41. Nurdiansyah
42. Dinar – Cartenz

The purpose of the meeting was to support the SATUSEHAT Logistics Roadmap 2026-2029. Planned timeline will start in April/May 2026 for 6 months.

The questions and answers during the meeting are as follows:

No	Question	Clarification
1	<ol style="list-style-type: none">a. Kindly clarify whether the SBU (General Cost Standard) should be applied for costing of activities.b. Kindly confirm whether government facilities, including Bapelkes, may be used for meetings and workshops.	<ol style="list-style-type: none">a. The applicable cost standard is the Government Standard Rate (SBM – Standard Input Cost). Please refer to Appendix 4 for further details.b. For meetings and workshops, government facilities—including Bapelkes, BKPK, the WHO office, and the consultant’s own meeting rooms—may be utilized at no cost.
2	<ol style="list-style-type: none">a. Kindly clarify whether there is a specific proposal format required by WHO (e.g., Word or PDF).	<ol style="list-style-type: none">a. There is no specific format prescribed for proposal submission, however proposals may be submitted in PDF format. For financial proposals, the signed document may be submitted in PDF and an Excel version may also be included for evaluation purposes.

	<p>b. Kindly confirm whether the budget remains open or if there is a defined budget ceiling for the proposal.</p> <p>c. Kindly confirm whether proposal submission is limited to a single email address or if multiple submission addresses are permitted.</p>	<p>b. The budget is open, and there is no specified ceiling for proposal costs. Bidders are free to submit their financial proposals in accordance with the Terms of Reference (ToR). All proposals will be evaluated by the panel.</p> <p>c. Proposal submissions should be sent to a single designated email address: wpinobids@who.int. If necessary, additional email addresses may be copied (cc), including those of the bidder or wpinoprocurement@who.int.</p>
3	Kindly clarify whether there are specific requirements for the proposal submission format, such as page limits, font type, and file naming conventions.	No specific format is prescribed for proposal submission. Nevertheless, proposals are expected to follow a clear and coherent structure to ensure ease of review and alignment with the established evaluation criteria. Proposals shall be submitted in English, as they will be evaluated by both national and international reviewers.
4	With reference to the scope of work, while the title indicates logistics, the content appears to focus on a logistics information system. Kindly clarify whether the expectation is centered on a logistics information system or the broader supply chain.	The scope of work entails the development of a comprehensive supply and distribution logistics roadmap, encompassing upstream to downstream processes for pharmaceuticals and medical devices, in coordination with Pusdatin and BPOM. Existing systems (e.g. SMILE, ASPAK) shall be duly considered. The roadmap will serve as a strategic guide for future development. The roadmap will prioritize the delivery of government public services, followed by other related services.
5	At WHO, are organizations participating in multiple tenders at the same time permitted to submit different team compositions for each tender?	There are no specific provisions governing this matter. Bidders may propose different key personnel for each tender submitted, and the proposed personnel will be evaluated in accordance with the roles assigned for each project.
6	Regarding team composition, in the event that one position is not yet finalized and is still being identified, would it be acceptable to submit the details at a later stage?	Each proposed key personnel is evaluated according to their respective roles in the project tender. Consequently, if a position is not filled, the evaluation panel will not be able to assess that particular key personnel role.
7	The team composition mentions the need for representation from academia/researchers. Could this be clarified further? Specifically, does this require a university lecturer, or would a non-academic researcher also be acceptable?	It does not necessarily have to be a lecturer. However, the team should include individuals who understand field implementation as well as those with strong academic or theoretical expertise, to ensure a balanced perspective.
8	When submitting a proposal, is it possible to collaborate with other institutions as part of a joint consortium?	Two or more entities may form a consortium and submit a joint proposal to jointly undertake the work. Please refer to Part 4.5 (Joint Proposal) of the bidding document for further details.

In addition, the proposed key personnel should preferably be a combination of academics/researchers and experts/practitioners in their respective fields.